

# **SYLLABUS**

Date / Revision 05 Feb 2017 / 20 Aug 2017 / PP

**Faculty** All Faculty

All Study Programs **Study Programs** 

# **SUBJECT: Research Methodology**

#### 1 **Basic Information**

1.01	Subject Name	Research Methodology
1.02	Semester	2
1.03	Level	1
1.04	SKS	2
1.05	Mandatory / Curriculum	D-02
1.06	Subject Code	RESC-4000
1.07	Subject Code	
1.08	Year	2017 (7)
1.09	<b>Quality Control</b>	Final Test, OFSE, see evaluation
1.10	Limitations	Min 12 and Max 32 students in one class
1.11	Combined with	01:AVI;
1.12	Perquisite	None
1.13	Responsible	Dean of Faculty
1.14	Revision	20-08-2017/рр

### 2 **Description of Subject**

This course motivates students to introduce the concepts of scientific thinking to students in order to conduct research, which includes the drafting of the research, the formulation of the problem, a technique of extracting information, processing and analysis of data and communicate the results of such research

### 3 **Objectives**

- the nature of research in social sciences
- the sources of research that can be used to conduct research
- the concepts and terminology related to research methodology











- the scientific thinking and critically analyze research results
- formulate research questions
- integrate qualitative and quantitative research approaches
- use SPSS in data processing research
- communication media extensively to convey (disseminate) information and research results to the managers

### 4 Competency

After having the course, students are expected to:

- Ability to understand the nature of research in social sciences
- Ability to identify the sources of research that can be used to conduct research
- Ability to understand the concepts and terminology related to research methodology
- Ability to frame the scientific thinking and critically analyze research results
- Ability to identify and formulate research questions
- the ability to understand and integrate qualitative and quantitative research approaches
- Ability to use SPSS in data processing research
- Ability to use communication media extensively to convey (disseminate) information and research results to the managers

### 5 **Learning Approach / Methodology**

- Lectures/ Class contact (time-tabled) supplemented with interactive questions and answers;
- Discuss and describe the solution of the problem in the company;
- Tutorial/Laboratory/Practice Classes: preview of materials, revision and/or reports writing;
- Student Study Effort: homework/assignment; preparation for test/quizzes/ examination.

#### 6 **Evaluation**

5.1	Absence maximum	25%
5.2	Participation in Discussion	05 Points
5.3	Homework / Classwork	05 Points
5.4	Presentation /Simulation	10 Points
5.5	Daily Quiz	20 Points
5.6	Final Examination	60 Points
	Total	100 Points









# **Text Book and Reference**

1	Main Text Book:
	Business Research Methods, 12th Edition, Coopers & Schlinder, McGraw-Hill/Irwin, ISBN # 978-007-
	35215-03
2	Supplement Textbooks:
	Hand-outs

## 8 **Content / Topics of Lecture**

Journal articles

Week	Topics	Content	Remark
1	Introduction to Business Research and Ethic in Business Research	<ul> <li>Overview of Business Research</li> <li>Hierarchy of Information-Based Decision Makers</li> <li>The Research Process</li> <li>What Is Good Research</li> <li>What are Research Ethics</li> <li>Ethical Treatment of Participant</li> <li>Ethics and Sponsor</li> <li>Research and Team Members</li> </ul>	Chapter 1 & 2 Group formation Homework
2	Thinking Like a Researcher and The Research Overview	<ul> <li>The Language of Research</li> <li>Research and Scientific Method</li> <li>The Research Process</li> <li>Research Process Issues</li> </ul>	Chapter 3 & 4 Group discussion
3	Clarifying The Research Question	<ul> <li>A Search Strategy for Exploration</li> <li>Mining Internal Sources</li> <li>The Question Hierarchy</li> </ul>	Chapter 5 Group discussion
4	Research Design	<ul> <li>What is Research Design</li> <li>Exploratory Studies</li> <li>Descriptive Studies</li> <li>Casual Studies</li> </ul>	Chapter 6 Group discussion Quiz 1
5	Qualitative Research	<ul> <li>Qualitative versus Quantitative</li> <li>The Process of Qualitative</li> <li>Combining Qualitative Methodologies</li> <li>Merging Qualitative and Quantitative Methodologies</li> </ul>	Chapter 7 Group discussion & Homework
6	Observation Studies	<ul> <li>The Uses of Observation</li> <li>Evaluation of The Observation Method</li> <li>Conducting an Observation Study</li> <li>Unobtrusive Measure</li> </ul>	Chapter 8 Group discussion
7	Experiments	<ul> <li>What is Experiments</li> <li>An Evaluation of Experiments</li> <li>Conducting an Experiments</li> <li>Validity in Experimentation</li> <li>Experimental Design</li> </ul>	Chapter 9 Quiz 2
8	Semester Breaks: make-up classes	only	









Week	Topics	Content	Remark
9	Survey	Characteristics of the Communication     Approach	Chapter 10
		<ul><li>Self-administered surveys</li><li>Survey via Telephone Interview</li></ul>	Group discussion
		<ul><li>Survey via Personal Interview</li><li>Selecting an Optimal Survey Method</li></ul>	Homework
10	The Sources and Collection of Data	<ul> <li>The Nature of Measurement</li> <li>Measurement Scale</li> <li>Source of Measurement Differences</li> <li>The Characteristics of Good Measurement</li> <li>Selecting a Measurement Scale</li> <li>Rating Scale</li> <li>Ranking Scale</li> <li>Sorting</li> <li>Cumulative Scale</li> </ul>	Chapter 11-12 Group discussion
11	Questionnaire, Instrument and Sampling	<ul> <li>Revisiting the Research Question Hierarchy</li> <li>Constructing and Refining the Measurement Question</li> <li>Drafting and Refining Instruments</li> <li>Steps in Sampling Design</li> <li>Probability Sampling</li> <li>Non-probability Sampling</li> </ul>	Chapter 13-14 Group discussion
12	Analysis Data	<ul> <li>Data Preparation and Description</li> <li>Exploring, Displaying and Examining Data</li> <li>Hypothesis Testing Data</li> <li>Measure Association</li> </ul>	Chapter 15& 18 Group discussion  Class work  Quiz 3
13	Multivariate Analysis	<ul> <li>Introduction</li> <li>Selecting Multivariate Technique</li> <li>Dependency Techniques</li> <li>Interdependency Technique</li> </ul>	Chapter 19 Group discussion Class work
14	Presenting	<ul> <li>Presenting Insight and Finding: Written and Report</li> <li>Presenting Insight and Finding: Oral</li> </ul>	Chapter 20-21 Group discussion
		Presentation	Class work
15	Review		Quiz 4
16	Silent Week: make-up classes only		
17-18	Final Examination	All Chapters	





